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# COMPANY PROFILE 2024





# WHO WE ARE...

AKIJ Resource was founded in April 2020 with a mission to ensure the best quality products and services to customers through continuous improvement that benefits society and the environment.

Akij is a name of trust and assurance when it comes to top-of-the-line product quality. Millions of people worldwide have already benefited from its high-quality products. It already has a strong footprint in the building materials sector, where it has been consistently serving the nation for the last 20 years.

Over time, Akij has grown into a business empire where it has a footprint in almost every sector of the daily necessities of the masses. Today, Akij stands proudly as one of the largest conglomerates in Bangladesh.

Under the leadership of Sheikh Jasim Uddin, AKIJ Resource was formed to carry forward the torch that was lit by his late father, Sheikh Akij Uddin. Following the footprint of the founding father, AKIJ Resource has maintained its stronghold in the building materials sector while investing in the steel industry. Focusing on basic human needs such as food, they have also invested in the food commodity and agricultural sectors.

AKIJ Resource has its business in different sectors with a vast range of products such as cement, ready-mix concrete, steel bars, stone chips, poly fiber bags, shipping, IT, and food commodities, i.e., rice, flour, salt, sugar, grains, and fertilizer. The objective of the company is to serve the nation with their daily necessities and to bring innovation and novelty to the business structure.



# WHY WE ARE...

- ▶ Ensure best quality products & services through continuous improvement that benefits society and environment



An overhead view of a business meeting around a wooden table. Five people are visible, focused on their work. The table is cluttered with professional items: two laptops, several large sheets of paper including architectural blueprints and a 'CO-WORKING SPACES' brochure, a calculator, a smartphone, a coffee cup, and small plates with snacks. One person is pointing at a blueprint, while others are looking at documents or devices.

# OUR SIGHT FOR FUTURE...

► Be the benchmark of  
customer's choice





# PRINCIPLES THAT DRIVE US...

- ▶ Positivity
- ▶ Teamwork
- ▶ Ownership
- ▶ Customer Centric
- ▶ Service Orientation

# OUR COMPETENCIES...

- ▶ Process Orientation
- ▶ Quality Focus
- ▶ Compliance
- ▶ Cost Efficiency
- ▶ Innovation



# OUR BUSINESSES...

## BUILDING SOLUTIONS

- ▶ AKIJ CEMENT COMPANY LIMITED
- ▶ AKIJ READY-MIX CONCRETE
- ▶ AKIJ ISPAT
- ▶ THE SUCCESSORS (STONE CHIPS SUPPLIER)
- ▶ AKIJ ASPHALT
- ▶ AKIJ BITUMEN
- ▶ LUBRICANT BRAND: BENZOL

## FOOD COMMODITIES

- ▶ AKIJ ESSENTIALS LIMITED
- ▶ FERTILIZER
- ▶ WHEAT TRADING
- ▶ PEAS & LENTILS TRADING

## LOGISTICS & OTHERS

- ▶ AKIJ SHIPPING LINE LIMITED
- ▶ AKIJ POLY FIBER INDUSTRIES LIMITED

## IT & COMMUNICATION

- ▶ AKIJ BLUEPILL LIMITED (CRM SERVICE)
- ▶ AKIJ IBOS LIMITED (IT SOLUTION)





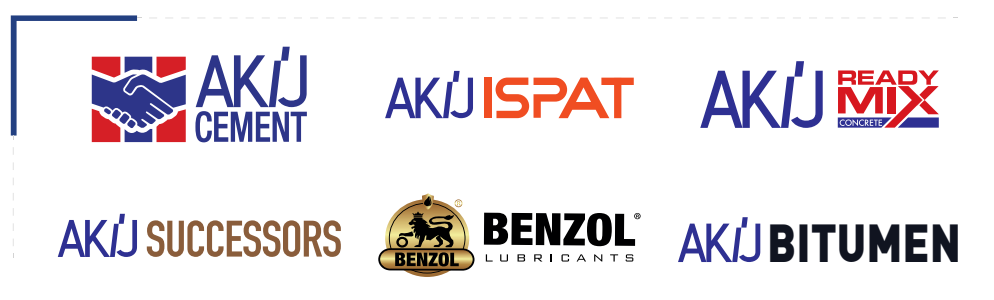
# BUILDING SOLUTIONS

*'Aiming to be the one-stop solution provider for all building materials'*



Akij Building Solutions Limited (ABSL) focuses on one of the basic human needs of shelter and living. The company has roots dating back 20 years to working with these materials. The market consists of products like cement, ready-mix concrete, steel, stone chips, and other materials that are essential for building the nation. The contribution of the company has been enormous, and it is still working on building the economy of Bangladesh.

Our vision for ABSL is to be the one-stop solution provider for all the building material needs of our customers. We are committed to providing the best quality service to our customers while making their experience enjoyable. ABSL provides innovative products that are sustainable for the environment, which, in the long term, benefits the environment and society.



## Our principles

- ▶ Efficiency – a one-stop solution for all building materials solutions to optimize efficiency
- ▶ Sustainability – reduce carbon footprints with energy-efficient plant design
- ▶ Flexibility – easily adapts to current and future usage requirements
- ▶ Wellbeing – a standard environmental condition for the worker



## AKIJ CEMENT COMPANY LIMITED



Akij Cement Company Limited (ACCL) started its journey in the Bangladesh market in 2002. It is one of the largest strategic business units of AKIJ Resource. The objective is to offer the best-quality cement to homebuilders. ACCL is the first company to introduce vertical roller mill (VRM) technology in Bangladesh.

Akij Cement has gained the trust and confidence of the Individual Home Builders (IHB) for its uncompromising quality. ACCL produces both OPC (CEM-I), PCC (CEM-II/A), and PCC (CEM-II/B) for its customers. All the products comply with BDS and ASTM standards.

Akij Cement is the only cement company in Bangladesh that produces 'Fly-Ash Free Cement'. This ensures more strength for the structure and helps prevent cracks and corrosion. Moreover, Akij Cement Factory emits 40 percent less carbon dioxide while producing cement in an environment-friendly way.

ACCL doesn't compromise with its quality or the client's satisfaction. Akij Cement is recognized as a premium cement brand and is being sold at a premium price. IHB, masons, and engineers prefer Akij Cement to be used for casting in the foundation of any structure.



## Why Akij Cement?

- ▶ The latest vertical roller mill (VRM) technology from Loesche, Germany, and FLSmidth, Denmark, ensures consistent quality
- ▶ Own marine and inland logistics support that ensures the availability of high-quality raw materials
- ▶ Large distribution network ensuring timely delivery
- ▶ Highly equipped laboratory for testing
- ▶ Experienced people maintain the process, ensuring quality service



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AKIJ Resource's journey in steel manufacturing started in the year 2020 with a factory that has been involved in providing quality steel since 2009.

The company started its operation both in corporate and enterprise businesses on January 1, 2023, after the inclusion of new machinery in the production line to supply high-quality products to customers.

AKIJ Ispat produces steel bars to reinforce concrete in structures such as high-rise buildings, industrial plants, roads, bridges, culverts, flyovers, etc.

It uses high-quality, low-carbon steel billets to produce quality-assured, strong, and safe steel bars.





## Why Akij Ispat?

- ▶ In-house marine and inland logistics support ensures the availability of high-quality raw materials
- ▶ Consistent product quality
- ▶ Large distribution network ensuring timely delivery
- ▶ Experienced people maintain the process, ensuring quality service

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## AKIJ READY-MIX CONCRETE



Akij Ready-Mix Concrete (ARMC) has gained a good reputation in the market for its consistent quality products with the help of the latest equipment and the expertise gathered from the long-serving history of Akij Cement. Since starting its journey in 2016, ARMC has already become an integral part of the building solution cluster at AKIJ Resource.

Concrete provides strength, durability, and versatility to any structure. It is used for almost every type of construction, i.e., buildings, roads and highways, bridges, culverts, etc. It is durable, low-maintenance, heat-absorbent, water-resistant, and non-combustible by nature. Akij Ready-Mix Concrete provides an easy and environment-friendly solution to customers' structural construction needs by ensuring a consistent quality product.

ARMC supplies high-quality concrete from its plant established in different locations around the city to maximize the coverage area and ensure timely delivery. AKIJ Resource uses the best quality cement to ensure the desired strength and meet the needs of the customer.

Akij Ready-Mix Concrete can produce concrete with a comprehensive strength range from 2,500 psi to 5,500 psi. Our fleet of more than 65 mixer trucks, accompanied by more than a dozen concrete pumps, helps us fulfill our commitment to timely delivery to our customers.





## Why Akij Ready-Mix Concrete?

- ▶ In-house logistics support helps ensure the availability of high-quality raw materials
- ▶ Consistent product quality is ensured through the latest technology
- ▶ Right location of the plant ensures timely delivery
- ▶ Experienced people maintain the process, ensuring quality service

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## THE SUCCESSORS

## AKIJ SUCCESSORS

The Successors (MTS) is one of the finest suppliers of construction stone chips in the country. Fine and coarse aggregates are among the core building materials alongside cement, steel, and others. MTS, being a member of the building material solution provider family of AKIJ Resource, is determined to continue to provide unparalleled service to its customers.

Considering customer demand and standard requirements, MTS imports well-graded stone chips from the best sources in the UAE, Oman, and Thailand using its own multiple ocean-going mother vessels, which ensures timely delivery of the product.

### Why MTS?

- ▶ In-house marine and inland logistics support helps ensure the availability of high-quality raw materials
- ▶ Consistent product quality
- ▶ Large distribution network ensuring timely delivery
- ▶ Experienced people maintain the process, ensuring quality service





Akij Asphalt is a subsidiary of Akij Building Solutions, one of the leading business units of AKIJ Resource, which is committed to providing comprehensive construction-based solutions in Bangladesh.

The journey of Akij Asphalt begins in December 2022 with the intent of providing high-quality asphalt to its customers.

Asphalt is a mixture of aggregates, such as crushed stone, sand, and gravel, combined with a binder known as bitumen and is widely used for road construction and maintenance due to its desirable properties.

Akij Asphalt improves the flexibility, resilience, and longevity of road surfaces. Akij's asphalt is also known for its binding capabilities, making it more resistant to severe traffic loads and lousy weather.

With a strong emphasis on customer satisfaction, Akij Asphalt aligns with the service-oriented approach of Akij Building Solutions, ensuring complete road construction solutions for its clients.

## Why AKIJ ASPHALT?

- ▶ Akij Asphalt guarantees high-quality products that meet customer demands
- ▶ The majority of raw materials are sourced from inside domains, ensuring on-time delivery.
- ▶ Active involvement in major construction projects and infrastructure development initiatives
- ▶ Customers receive technical advice and assistance from knowledgeable employees





Akij Bitumen started its operation in July 2023 as a crucial business unit of Akij Building Solutions with the intent to provide comprehensive construction-based solutions in the Bangladesh market.

Bitumen is known for its waterproofing and adhesive properties and is commonly used in the construction industry as a binder in asphalt mixtures for road building, giving road surfaces flexibility and durability while enduring strong traffic loads and weathering impacts.

Akij Bitumen focuses on importing high-quality bitumen, the main raw material used in asphalt production, from reliable sources in the UAE.

Service orientation and customer satisfaction are essential aspects of the brand, aligning with Akij Building Solutions' commitment to providing complete construction solutions.

### Why AKIJ BITUMEN?

- ▶ Akij Bitumen ensures high-quality products as per customer demand
- ▶ Effective communication with foreign refineries
- ▶ Ensures on-time delivery
- ▶ Active participation in major construction projects and infrastructure development initiatives
- ▶ Provides technical guidance and support to the customers



AKIJ Resource started its business in the petroleum sector by importing one of the leading names in the lubricant industry, the German brand Benzol lubricants, at the beginning of 2024.

As a strategic business unit of Akij Building Solutions Limited (ABSL), BENZOL lubricants is expected to meet the growing demand for high-quality lubricant oil in the Bangladesh market.

BENZOL Lubricants does business in more than 80 countries around the world, making it a truly international brand with premium quality. They have achieved accreditations from the European Engine Lubricant Quality Management System (EELQMS), ISO 9001-2015, ISO 14001-2015, and ISO 45001-2018 for production.

BENZOL also has prestigious industry approvals such as ACEA, API, JASO, ECAS, and OEM approvals from internationally well-known manufacturers such as Mercedes-Benz, Volkswagen, Volvo, Renault, MAN, Caterpillar, and Mack.

## Why AKIJ AUTOMOBILE?

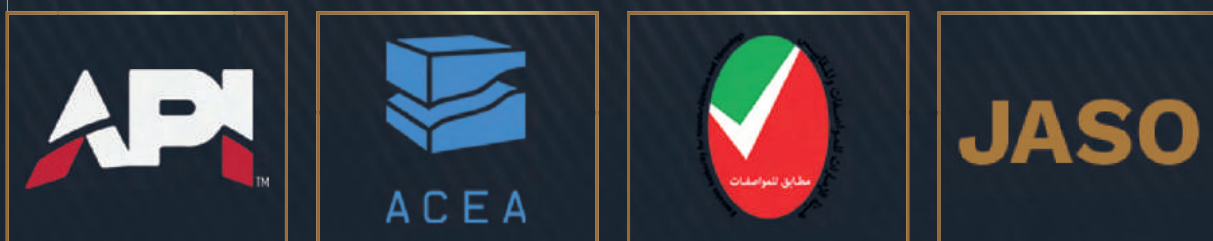
- ▶ German Brand
- ▶ Produces high-performance products for engines and machineries
- ▶ Akij Building Solutions Limited (ABSL) is the exclusive distributor of Benzol
- ▶ Top Notch Laboratory Facility
- ▶ Obtains the majority of required OEM certifications
- ▶ Doing business in more than 80 countries
- ▶ Ensures on-time delivery with the help of an efficient team
- ▶ A wide range of products ensures customer satisfaction



## CERTIFICATION



## International Registrations



## Q.M.S





Akij Commodities Ltd. formally started its operations on July 10, 2023. This food commodities enterprise of AKIJ Resource is now a dynamic player in the commodity trading market in Bangladesh. The company brings a legacy of expertise and a commitment to excellence in the import-based commodity trading business.

The primary focus of Akij Commodities Ltd. is on importing essential grain items and coal to meet the demands of the market. The company specializes in trading wheat, yellow peas, lentils, chickpeas, corn, and coal. These commodities are sourced from key global markets, including Russia, Ukraine, Argentina, France, Brazil, India, the USA, Canada, Australia, India, and, in the case of coal, Indonesia, South Africa, and other countries.

Akij Commodities Ltd. strives to provide a diverse range of high-quality commodities, sourcing and exploring globally, to meet the growing demands of our customers. We aim to build lasting partnerships and contribute to the success of our stakeholders

# ESSENTIAL FOODS

*'Bringing everyday essential foods  
closer from farm to plate'*





Akij Essentials Limited (AEL), primarily the food commodity business unit of AKIJ Resource, ensures to bring out the finest products and uses state-of-the-art machinery for manufacturing. The brand name 'Essential' has been exhibited by keeping Bengali tradition and culture at the center of attention. Essential plays the role of being welcoming, full of life, and strongly bonded with the values and culture of the origin.

'Essential' started its journey in November 2020. As the name of the brand suggests, Essential aims to provide all the everyday needs (must-have commodities) of the people of Bangladesh. AEL manufactures a wide range of daily essential food products, i.e., various categories of rice, flour, salt, sugar, lentils, spices, and edible oils.

Daily, more than 58,000 families in Bangladesh are already enjoying the guaranteed-quality rice from Essential since the year 2020. Essential Rice offers different categories to the market, i.e., Chinigura (aromatic), Katari Nazir (premium), Miniket, Atash, Pajam, and Jirashail Rice, as per various local and regional tastes.

Flour is the second staple food of the people of Bangladesh. In the process of becoming the ultimate food commodity supplier in the country, AEL has recently initiated the introduction of the latest and most modern milling technology in the flour industry.

Though Essential branded flour is already consumed by more than 0.25 million households in Bangladesh on a daily basis, AEL is providing it through contract manufacturing under its expert supervision, from the collection of raw materials to every step of the production and delivery process.

Adding to the commodity food basket of rice and flour, sugar and salt were introduced. Essential sugar is already enjoyed by 0.82 million families across the nation, and salt is used by almost 7,000 households a day. Products of AEL are already used by thousands of households countrywide, and the consistent, better-quality products are being admired by consumers.



Akij Essentials Limited is also participating in supplying these food commodities to different government and non-government bodies and/or institutions to meet their daily supply requirements and is also reaching out to the global market to expand the horizons of delivering major staple foods with consistent quality and better service.

We aim to provide the best quality to meet people's daily necessities.

## Our principles

- ▶ Efficiency: a one-stop solution for all food commodities needs to optimize efficiency
- ▶ Sustainability: a reliable source for all necessities year-round
- ▶ Flexibility: easily adapts to current and future usage requirements
- ▶ Wellbeing: ensuring the supply of the best quality items



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## Why AKIJ ESSENTIAL?

- ▶ In-house marine and logistics support helps ensure the availability of high-quality raw materials.
- ▶ In-house trading and direct contacts with suppliers ensures consistent product quality
- ▶ Large distribution network ensuring timely delivery
- ▶ Experienced people maintain the process, ensuring quality service.





# LOGISTICS & OTHERS

‘Efficiently & sustainably transporting and packing goods’





Akij Shipping Line Limited (ASLL) was established in September 2010. Specialized in the transportation of dry bulk cargoes globally, the initial motto of ASLL was to be the backbone of all the other businesses of the group.

ASLL is a pure dry bulk cargo operator with a highly experienced team from major operating houses across the globe.

We take pride in operating a diverse fleet of modern dry-bulk carriers managed by a team of 750+ experienced and dedicated professionals both onshore and offshore.

With a fleet of 10 ocean-going mother vessels and 35 lighter vessels and global offices in both Bangladesh and Singapore, ASLL is one of the major players in the shipping business of the country.

Akij Shipping Line Limited has single-deck bulk carriers' deadweights ranging from around 45,000 mt to 76,000 mt under the names Akij Noor, Akij Pearl, Akij Moon, Akij Ocean, Akij Glory, Akij Star, Akij Globe, Akij Heritage, Akij Wave, and Akij Noble. It provides services like chartering, trading, ship agency, crew, and technical management.

Since its inception to support Akij Cement, one of the core businesses of AKIJ Resource, ASLL has also been contributing to the group by carrying soybean seed, aggregate, limestone, slag, coal, gypsum, and other items.





## Our Services

- ▶ Chartering
- ▶ Trading
- ▶ Ship Agency
- ▶ Crew Management
- ▶ Technical Management

## CONTACT US



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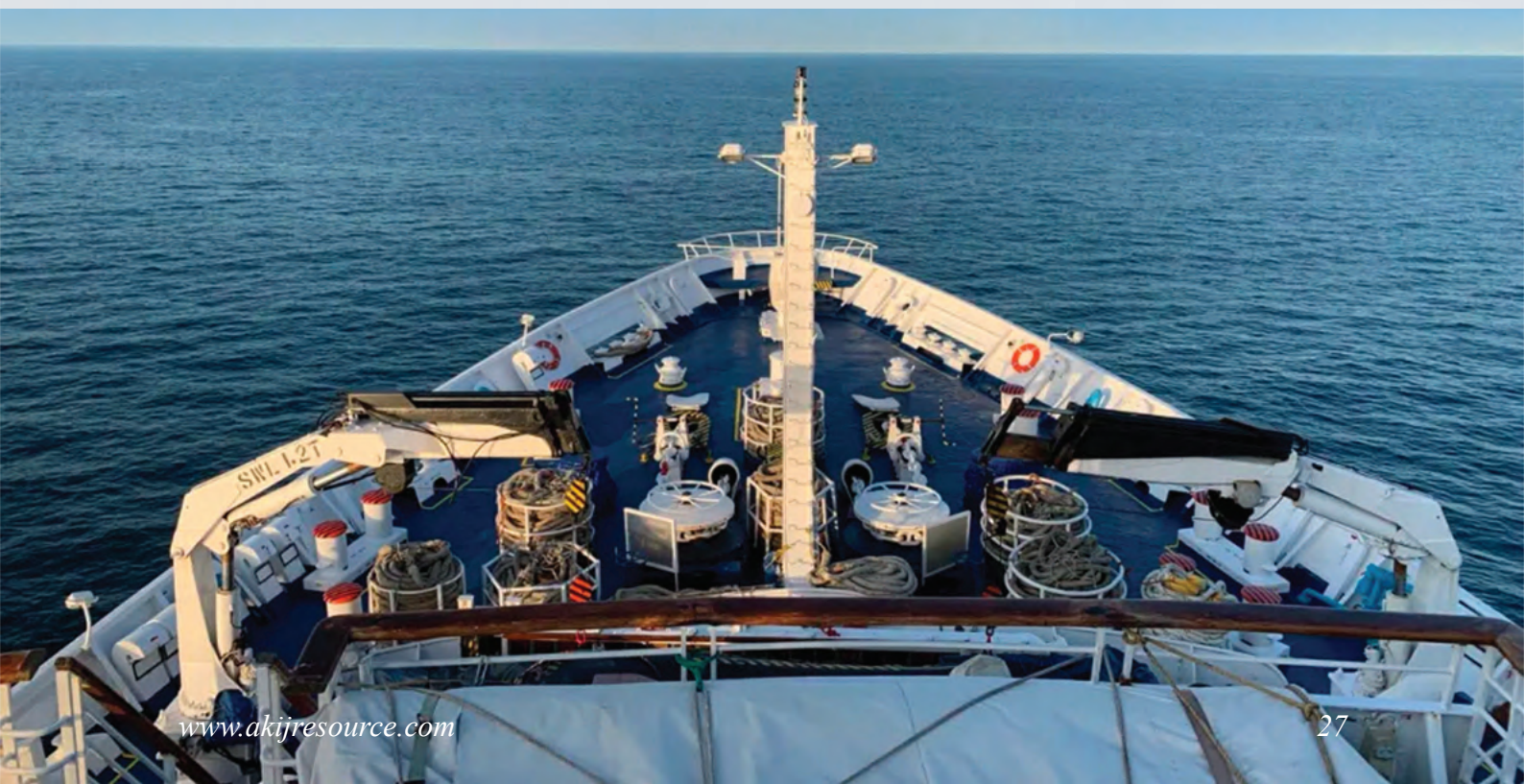
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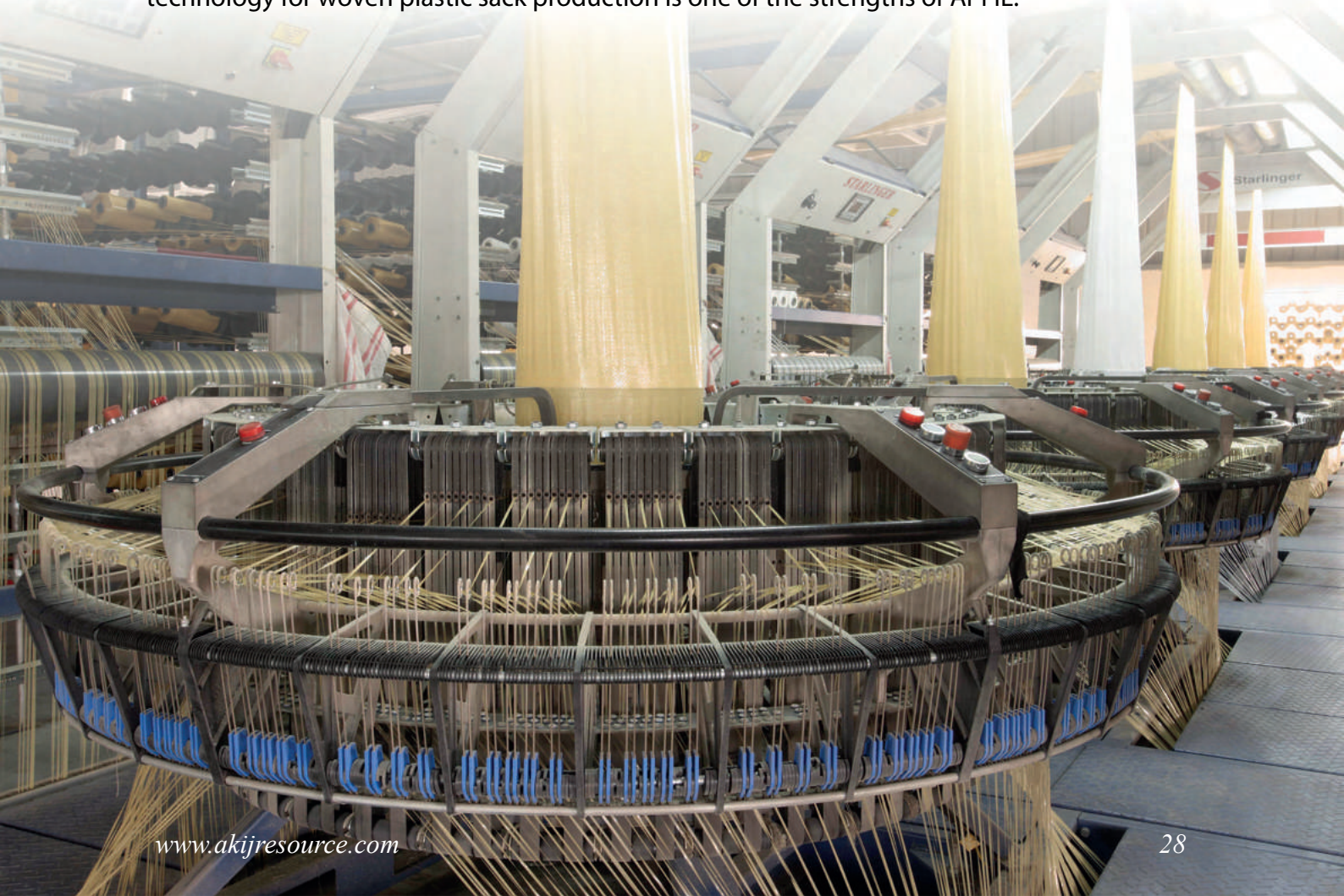
Market demand for polyfiber bags is growing rapidly for their usage in the cement sector. Previously, cement bags were made of paper, which, over time, has been replaced by polypropylene for its durability and cost efficiency.

Following the massive economic and infrastructure development of the country, the cement industry is also growing rapidly in Bangladesh, which has resulted in a huge demand for polyfiber bags.

Unit 1 of Akij Poly Fibre Industries Limited (APFIL) started its journey in 2006. Commercial production began in 2009 with an initial monthly capacity of 4 million bags. To keep up with the ever-growing market demand for polyfiber bags, Unit-2 of APFIL was introduced in 2017 with an initial monthly capacity of 4.5 million bags.

Products of APFIL include the AD\*STAR or Valve Sack, the Raffia Bag, and the Stitch Bag, all of which are customizable as per customer demand (length, width, and weight). The modern laboratory facility, including equipment such as a tensile strength tester machine, an MFI tester, an air permeability tester, etc., helps ensure the desired quality of the product.

APFIL prides itself on being one of the leaders in the AD\*STAR bag industry. The latest technology and equipment from Starlinger, the world leader in the field of machinery and process technology for woven plastic sack production, is one of the strengths of APFIL.





## Our Products

- ▶ AD\*STAR Bag / Valve Sack (customizable)
- ▶ Raffia Bag (customizable)
- ▶ Stitch Bag (customizable)

## Why APFIL?

- ▶ Best quality raw materials
- ▶ World class latest machinery
- ▶ Modern laboratory facility with latest equipment
- ▶ In-house logistics support

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# IT & COMMUNICATION

'Driving results, making business simple'

# AKIJ BLUEPILL LIMITED



Akij BluePill Limited (BPL) is a leading information technology, consulting, and business process services company in Bangladesh. Since its inception in 2014, BPL has been providing a full range of outsourcing and IT services to businesses both large and small.

Akij BluePill Limited offers a Business Process Outsourcing Solution, Consultancy Services, an IT Solution, Customer Service and Support, along with other mainstream services.

BPL's highly competent industry expertise and well-cultivated offshore liaison(s) allow it to remain committed to providing maximum value, high-quality, and low-cost business processing and IT services.





## Our Services

- ▶ Business process outsourcing solution
- ▶ IT services
- ▶ Consultancy service
- ▶ Customer service & support
- ▶ Cloud infrastructure
- ▶ Automation & industrial engineering
- ▶ Document management service

## Industries We Cover

- ▶ Consumer good and distribution
- ▶ Manufacturing
- ▶ Retail
- ▶ Travel, transportation & hospitality

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# INTELLIGENT BUSINESS OPERATING SYSTEM

**AKIJ**iBOS

Akij Intelligent Business Operating System (iBOS) is a tech wing of AKIJ Resource, which was formed with a pool of talented engineers delivering effective business software solutions.

With a vision of taking businesses of all segments to a simpler level, the iBOS team has brought in some solutions, grabbing the appreciation of numerous organizations across the nation.

Along with creating ERP software for large organizations, Akij iBOS has also developed an all-in-one SME business solution.

Currently, it has enriched its product line with solutions like Managerium for medium- and small-scale businesses, People Desk for HR management, and Prime VAT for VAT and tax management.





## Our Products

iBOS Enterprise (ERP)  
Managerium  
PeopleDesk  
Prime VAT

## Our Clients

Madina Group  
Uttara Group of Industries  
Fit Food  
Akij Cement  
iFarmer  
Akij Agro Processing Factory  
Akij Food & Beverages Limited  
Akij Shipping Line Limited  
Arshad Import & Export  
Akij Textile Mills Limited  
Akij Ceramics Limited  
Apon Wellbeing Limited  
Platform Solutions Limited  
Akij Poly Fiber Industries Limited  
Akij Flour Mills Limited



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# CORPORATE SUSTAINABILITY PROFILE

We, at AKIJ Resource, promote the essence of sustainable business. AKIJ Resource works tirelessly to responsibly conduct business and is committed to achieving business excellence through adopting the triple bottom line concept of profit, people, and the planet to recognize and evaluate financial, social, and environmental impact and performance continually.

AKIJ Resource developed a well-structured and well-defined sustainable business strategy. The goals and objectives are fully compatible with the strategic direction and the context. To accomplish the objective, AKIJ Resource promotes the utmost utilization of resources and all initiatives, especially the highest priority on quality, social, ethical, environmental, health and safety, food safety, technical or security compliance, and sustainability.

AKIJ Resource intends to work closely with valued customers, suppliers, and business partners to reduce their risks, improve the transparency of the supply chain, and also encourage the establishment of effective internal systems to accomplish sustainability.

AKIJ Resource also makes every effort to create long-term business value with the engagement of all employees, the community, society, the environment, and other stakeholders who feel respected, safe, and loyal





## The Essence

- ▶ Compliance with laws and workplace regulations—Ethical and Fair Business Practice
- ▶ Prohibition of forced labor: Employment is freely chosen
- ▶ Prohibition of child labor
- ▶ Prohibition of harassment or abuse
- ▶ Compensation and benefits as required by law: Ensure fair remuneration
- ▶ Working hours are limited by law: working hours are not excessive
- ▶ Prohibition of discrimination and fair disciplinary practices
- ▶ Health and Safety: Working conditions are safe and hygienic
- ▶ Worker Participation Committee: Ensuring Worker Participation
- ▶ Environment Protection
- ▶ Ensure Security
- ▶ Integrated Management Systems (IMS): Establish IMS

## Sustainability Through Integrated Management System (IMS):

AKIJ Resource continuously implements an integrated management system (IMS) in line with ISO 9001:2015 (Quality Management Systems), ISO 14001:2015 (Environmental Management Systems), ISO 45001:2018 (Occupational Health & Safety Management Systems), and ISO 22001:2018 (Food Safety Management Systems).

## Sustainability in Quality, Technical Compliance, and Management

- ▶ AKIJ Resource seamlessly conforms to all quality and technical requirements of the process, product, and services by implementing ISO 9001:2015 (Quality Management System), TQM-TPM (Lean Six Sigma, etc.).
- ▶ Define and enhance all processes by using sustainable technological tools and methods.
- ▶ Producing products and complying with quality according to BSTI Guidelines, or International Product Quality and Technical Standards and requirements.
- ▶ Improving quality, meeting customer requirements, and satisfying.
- ▶ Achieve the intended performance and continuous improvement.
- ▶ Sustainability in Health and Safety Compliance and management.

AKIJ Resource is ardent about implementing the ISO 45001:2018 Health and Safety Management System.

- ▶ Protect health and safety, control hazards, reduce risk, prevent injury, accidents, and ill-health, and ensure a healthy working environment.
- ▶ Continuously improve health and safety performance
- ▶ Objectives for Life and Asset Safety (Electrical, Fire & Machine Building, and Structure Safety).





## Sustainability in Environmental Compliance and Management

- ▶ AKIJ Resource is devoted to establishing ISO 14001:2015 (Environmental Management System) and ISO 50001:2018 (Energy Management Systems—EnMS).
- ▶ Prevent pollution, protect the environment, and conserve natural resources.
- ▶ Continually improve environmental and energy performance (reduce energy consumption and costs).
- ▶ Safe water and reducing greenhouse gas emissions (carbon footprint).

## Food Safety Management System

AKIJ Resource is now an emerging FMCG-based conglomerate in Bangladesh, especially in food products. AKIJ Resource conforms to the requirements for the Food Safety Management System/FSSC/ISO 22000 regulations and standard code of practices by ensuring:

- ▶ Controlling hazards and ensuring the consistent quality and safety of food products
- ▶ Covers HACCP principles and Good Manufacturing Practices (GMP)
- ▶ Sustainability in Security Compliance

AKIJ Resource confirms security compliance and management as per the scope and context of the company. We always ensure establishments' security and cybersecurity by regularly monitoring and assessing assets, facilities, resources, systems, devices, information, and networks.

# COMPANY PROFILE 2024

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## AKIJ RESOURCE

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